

Message Text

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PAGE 01 STATE 022256

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ORIGIN COME-00

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----- 103645

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FM SECSTATE WASHDC

TO AMCONSUL FRANKFURT

INFO AMEMBASSY STOCKHOLM

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E.O. 11652: N/A

TAGS: BEXP, GW

SUBJECT: STATUS OF PTRS OUTSTANDING

REF: (A) A-4901, JUNE 17, 1974; (U) FRANKFURT 561;
--- JAN 22, 1975

1. COMMERCE LOOKS FORWARD TO POST'S PROMOTION THEME
RECOMMENDATION ON 'LABORATORY AUTO ATION EQUIPMENT'
AND EVALUATIONS OF 'ELECTROLIC CALCULATORS' AND
'ELECTRO-MOTIVE SYSTEMS' PER REF (B).

2. BEFORE SUBMITTING EVALUATION OF 'ELECTROMOTIVE
SYSTEMS', POST REQUESTED TO TAKE INTO CONSIDERATION
FOLLOWING POINTS DEVELOPED ON BASIS RESPONSES FROM
OTHER POSTS.

3. 'ELECTRO-MOTIVE SYSTEMS' MAY BE DEFINED AS INVOLVING
PRODUCTS/SYSTEMS OPERATED PRINCIPALLY BY ELECTRICITY TO
MOVE MATERIALS AND/OR PEOPLE.

4. FOR COUNTRIES COVERED IN LAST YEAR'S TIR STUDY
MATERIALS HANDLING EQUIPMENT, POSTS WERE REQUESTED
NOT TO DUPLICATE INFORMATION/STATISTICS ON THAT SECTOR.
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MARKET FOR SUCH EQUIPMENT IN WEST GERMANY IS ADEQUATELY

DELT WITH IN THAT SERIES.

5. COMMERCE FULLY AWARE PROMOTION THESE TWO ASPECTS TRADITIONALLY SEPARATE. POST THEREFORE ASKED CONCENTRATE ON ASSESSING MARKET FOR: (1) MASS TRANSIT AND RAIL SYSTEMS, INCLUDING TROLLEY SYSTEMS; (2) ELECTRIC AUTOMOBILES, DELIVERY VANS, BUSES; (3) ELEVATORS AND ESCALATORS; (4) GOLF CARS AND GROUND MAINTENANCE VEHICLES (LAWN MOWERS); COMPONENTS (LISTED REPAIR).

6. POST EVALUATION SHOULD RESULT IN RELATIVELY BRIEF YET COMPREHENSIVE, ASSESSMENT OF CURRENT AND KNOWN FUTURE PLANS IN WEST GERMANY REGARDING SUCH PRODUCTS/SYSTEMS, WITH SPECIAL ATTENTION AFFORDED QUESTIONS ENCLOSURE 6 REF (A). KISSINGER

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